

Message Text

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PAGE 01 CARACA 02173 071431Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 W

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FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 1459

C O N F I D E N T I A L CARACAS 2173

E.O. 11652: GDS

TAGS: BPRO, VE

SUBJECT: FCIA INSURANCE FOR DELPRE C.A.

REF: (A) CARACAS 348, (B) 77 STATE 296330, (C) 77 CARACAS 12203

1. GUSTAVO DELFINO, PRESIDENT OF MANUFACTURAS DE PAPEL C.A. (MANPA) DISCUSSED SOME OF DELFINO'S BUSINESS RELATIONS WITH EMBOFF. GUSTAVO CONTROLS THE PULP AND PAPER BUSINESS MANPA AND FABRICA DE PAPEL MARACAY (EMILIO CONDE JAHN IS PRESIDENT), WHILE JUAN DELFINO (HIJO) CONTROLS THE CEMENT BUSINESS- CEMENTOS LA VEGA AND CEMENTOS CUMARE. BOTH BROTHERS ARE ON EACH OTHER'S BOARD OF DIRECTORS AND HAVE A CLOSE WORKING RELATIONSHIP. DELFINO SPECIFICALLY MENTIONED THAT

ENRIQUE DELFINO'S (SON OF A DECEASED THIRD BROTHER) CONSTRUCTION BUSINESS WAS A SEPARATE ENTITY. THERE IS NO PARENT ORGANIZATION WHICH CONTROLS THE DELFINO "EMPIRE". HOWEVER, THEY ALL MAINTAIN "RELATIONS".

2. COMMENT. PER REFTTEL A, EMILIO CONDE JAHN'S PARTICIPATION IN DELPRECA REPRESENTS SOME LINK BETWEEN GUSTAVO AND ENRIQUE. HOWEVER, GUSTAVO EMPHASIZED HIS DISASSOCIATION WITH ENRIQUE WHILE STRESSING HIS CLOSE RELATIONSHIP WITH JUAN. DR. GUSTAVO LARRAZABAL OF VENEPAL (BELONGING TO THE COMPETING MENDOZA BUSINESS EMPIRE) WHO IS FRIENDS WITH GUSTAVO DELFINO, MADE THE SAME DISTINCTION BETWEEN FAMILY RELATIONSHIPS IN CONVERSATION WITH EMBOFF EARLIER THIS WEEK. THUS, ENRIQUE
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DELFINO'S PERSONAL LIQUIDITY MAY NOT BE AS SUBSTANTIAL AS EARLIER SUPPOSED.

VAKY

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Message Attributes

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